



## Executive Summary

### Product & Service Offerings:

#### Financial

- Strategic Financial Planning
- Business Intelligence
- Wealth Management

#### Accounting

- Audit & Regulatory Reporting
- Accounting Services
- Tax Advisory Services

#### Human Capital

- Staffing & Outsourcing Solutions
- Careers & Opportunities

#### Technology

- Computer Network Solutions
- KPI's / Metrics
- IT Financial Management

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**F&A is a professional business consulting and staffing firm with specialties in finance, accounting, technology, tax, and audit. Our aspiration is to become a valuable business partner that will consistently deliver quality results to your organization.**

At F&A, we understand there are many professional service companies that can fill an immediate need or provide short term solutions. F&A was founded on the belief that if organizations developed and implemented strategic long term strategies then short term goals and initiatives would be easier to achieve.

#### Why F&A?

We consider any engagement the first step in developing a long term relationship with our clients. F&A will take the time to understand your desired needs and outcomes as well as the financial drivers of your business. With a strong leadership team, experienced advisors and success stories to back our proven results, F&A will become a valuable business partner with your organization.

#### Challenging times?

Companies that have implemented a solid strategic plan and business intelligence framework to proactively respond to performance trends will be in the best position to manage through any operating environment. This is how F&A can truly be a valuable business partner by leveraging our experienced leadership team to achieve your desired results.

#### Who We Are

A professional business consulting firm with specialties in finance, accounting, technology, tax, and audit. From strategic financial planning, business intelligence, to tax, audit and accounting services our associates are committed to maximizing the potential of every aspect of your business.

#### Our Mission

To provide our clients world class financial, accounting, tax, technology and audit across multiple industries including retail, e-commerce, financial services, engineering, sales, marketing and manufacturing.

#### Our Commitment

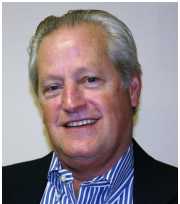
To deliver quality and timely consulting services to each and every client. We will approach each engagement with a commitment to professionalism, fairness, trust and above all integrity. F&A will leverage our experienced team of professionals with broad industry and technical skills to deliver consistent results to our clients.



## Leadership Team



**Michael Dolan - President & Founder:** Mr. Dolan is F&A's founder and has a diverse background that spans over fifteen years across Multiple industries such as financial services, IT, retail, e-commerce, sales, marketing and manufacturing. Mr. Dolan has successfully launched multiple retail and financial systems and has progressively advanced in his financial career while gaining invaluable industry knowledge. Prior to F&A, Mr. Dolan worked at companies of various sizes including large organizations such as Sony, mid-sized companies (Dun and Bradstreet, Footstar, Cablevision) and e-commerce start-ups. His experience is extensive and includes full P&L management, cash management, merchandising (buying and planning), inventory management, end-to-end system development, as well as SOX attestation and financial/accounting management of internal and external software development. Mr. Dolan holds a degree in public accounting from Pace University and is a member of the Financial Executive Network Group (FENG).



**Kevin O'Connor, CPA - Partner of O'Connor & O'Connor, LLP:** Mr. O'Connor is the founding member of O'Connor & O'Connor, LLP and is a CPA licensed in the State of New York and New Jersey. Mr. O'Connor brings over thirty years of audit, tax and accounting experience. O'Connor & O'Connor, LLP is the successor firm of Kevin J. O'Connor, CPA, founded in 1987. Prior to starting his firm, Mr. O'Connor was the Chief Financial Officer of URS Corporation, which is a prominent east coast consulting engineering firm. He has developed knowledge and expertise in the field of consulting engineering as it relates to government contracting. O'Connor & O'Connor, LLP specializes in auditing similar firms using government regulations. Mr. O'Connor holds a degree in accounting from Manhattan College and is a member of the American Institute of CPA's, New York State Society of Certified Public Accountants, and Mid-Hudson Chapter, NYS Society of CPAs (Past President & Director).



**Chris O'Connor, CPA - Partner of O'Connor & O'Connor, LLP:** Mr. O'Connor is a CPA licensed in the State of New York. He became partner of O'Connor & O'Connor, LLP in 2005 and has been with his accounting firm for the past ten years. His areas of expertise are tax planning, attest services, and small business services. Mr. O'Connor has successfully developed tax plans and strategies for both individuals and various types of corporations. Small business services has proven to be an area where he truly excels where he provides services such as business formation, growth planning, sunset and buyout plans as well as dissolutions. Mr. O'Connor also provides his clients with attest services including audits, reviews and compilations. These attest services are utilized for a wide variety of purposes including banking, bonding, and both public and private requirements. Mr. O'Connor holds a degree in accounting from Ramapo College and is a member of the NYS Society of CPAs.

### Core Values:

Conduct ourselves with **INTEGRITY** by demonstrating honesty and a high standard of ethical behavior both personally and professionally.

Consistently treat individuals with **RESPECT, DIGNITY** and **FAIRNESS**.

Honor our **COMMITMENTS** and always do what we say.

Encourage and foster **TEAMWORK** for the collective interests of clients, stakeholders and ourselves.

**COMMUNICATE** information widely and effectively with each other, except when confidentiality is required.

Maintain an environment where **INNOVATION** and **CREATIVITY** is encouraged to problem solving.

Consistently treat **CUSTOMER SATISFACTION** a top priority.

Make **EXCELLENCE** and **QUALITY** a part of day-to-day work and seek continuous improvement in all that we do.

Conduct our business in **COMPLIANCE** of all applicable laws, regulations & regulatory authorities.

Create an **ENVIRONMENT** that strikes an equitable balance between an individual's work and personal life.

### Did you know?

F&A consolidates core KPI's / Metrics and develops custom Microsoft Excel models. We provide immediate solutions and end to end business intelligence capabilities at an affordable price. Visit us on the web at [www.faacinc.com](http://www.faacinc.com) to purchase a unique, custom-developed solution.