



Success Story - IT System Implementation

Product & Service Offerings:

Financial

- Strategic Financial Planning
- Business Intelligence
- Wealth Management

Accounting

- Audit & Regulatory Reporting
- Accounting Services
- Tax Advisory Services

Human Capital

- Staffing & Outsourcing Solutions
- Careers & Opportunities

Technology

- Computer Network Solutions
- KPI's / Metrics
- IT Financial Management

130 W. Pleasant Avenue
 Suite #279
 Maywood, NJ 07607
 Phone: 201 359-6512
 Fax: 201-338-6278
 E-mail: info@faacinc.com

F&A is a professional business consulting and staffing firm with specialties in finance, accounting, technology, tax, and audit. Below is an example of how we provided IT Financial Management and Computer Network Solution services to our client.



CHALLENGE

A retail client with \$60 million in revenues and store locations in 12 states operating on a legacy POS system with limited transparency to key business data resulting in; low inventory turnover rates, unusually high days outstanding and lack of formal decision making processes across all areas of the business.

HOW WE HELPED

F&A assisted in the business requirements document (BRD), GAP analysis and the request for purchase (RFP) processes to ensure all needs were met prior to the selection of a final POS system. We worked with operations to re-develop all processes across the company that would be impacted with this new implementation. F&A developed dashboard reporting for senior management, replenishment process for buying, customer data analytics for marketing and performance management framework for store operations. The system was run in parallel, tested and implemented across the company. F&A's team provided end to end training to over 200 associates across the Continental U.S..

OUTCOME

F&A was able to successfully implement a real time Unix based POS system and sunset the current server per store legacy system. The project had a one and a half year time frame and was completed in nine months and 30% under budget. Our client experienced immediate benefits. They were able to use the data to gain greater insight into their business and they worked on areas of opportunities such as inventory, pricing, store operations and decision support for all areas of the business.

Who We Are

A professional business consulting firm with specialties in finance, accounting, technology, tax, and audit. From strategic financial planning, business intelligence, to tax, audit and accounting services our associates are committed to maximizing the potential of every aspect of your business.

Our Mission

To provide our clients world class service across multiple industries including retail, e-commerce, financial services, engineering, sales, marketing and manufacturing.

Our Commitment

To deliver quality and timely consulting services to each and every client. We will approach each engagement with a commitment to professionalism, fairness, trust and above all integrity. F&A will leverage our experienced team of professionals with broad industry and technical skills to deliver consistent results to our clients.